

# Imperfect Markets versus Imperfect Regulation in US Electricity Generation

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# Context

US electricity grid consists of power-control-areas (PCAs).

- Before: monopoly or balancing authority controls transmission line.
- Treatment: local PCA cedes controls of transmission to independent system operator and then participants wholesale electricity market where price is determined by a centralized auction.

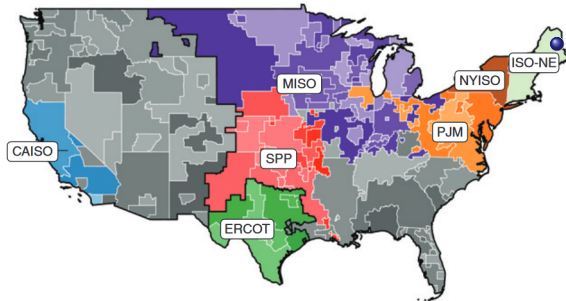
**60%** of US installed power capacity has been market-based dispatch by 2012.

# Research Question

- Compare costs & benefits between "**Regulation**" and "**Market**" in US electricity Market. **Market efficiency** vs. **Market power**
  - Generation costs
  - Trade gains
- DID, Treatment: market liberalization (11 events).

# Identification Challenge

Panel B. PCAs by market dispatch in 2012



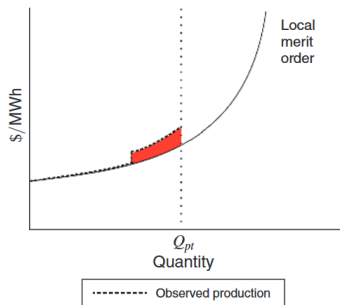
- PCAs are not segmented.  $\Rightarrow$  trade leads to biased estimates.

Decompose generation cost:

- Out-of-merit order costs
- Gains from trade

# Out-of-merit Order

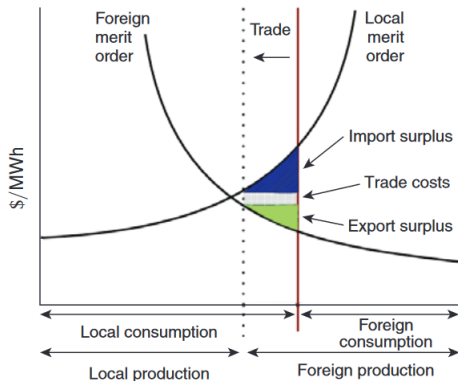
Panel A. Out-of-merit costs



- $Q_{pt}$ : generation of PCA  $p$  in hour  $t$ .
- Observed Costs:  
$$C_{pt}(Q_{pt}) = \sum_{i=0}^{N_{pt}} c_{pt}(i) q_{pt}(i).$$
- Merit Order Costs:  
$$C_{pt}^*(Q_{pt}) = \sum_{i=0}^{Q_{pt}} c_{pt}(i).$$
- Out-of-Merit costs: a unit is used to meet demand but while there is cheaper alternative.  
$$O_{pt}(Q_{pt}) = C_{pt}(Q_{pt}) - C_{pt}^*(Q_{pt}).$$

# Gains from Trade

Panel B. Gains from trade



- $L_{pt}$ : load of PCA  $p$  in hour  $t$ .
- $G_{pt}^*(L_{pt}, Q_{pt}) = C_{pt}^*(L_{pt}) - C_{pt}^*(Q_{pt}) + c_{pt}(i = Q_{pt}) * [(Q_{pt} - L_{pt})]$ .
- Gray area: transmission costs

# Production Cost Decomposition

$$\begin{aligned} \sum_p C_{pt}(Q_{pt}) = & \sum_p O_{pt}(Q_{pt}) - \sum_p G_{pt}^*(L_{pt} + Q_{pt}) \\ & + \sum_p C_{pt}^*(L_{pt}) + \sum_p [c_{pt}(i = Q_{pt}) - c_t(i = Q_t)] * [Q_{pt} - L_{pt}] \end{aligned}$$

(1)

# Data

- Hourly unit-level generation and load from 1999-2012, for 98 PCAs.
- Fuel costs
- Capacities
- Heat efficiency
- Out-of-merit calculated by original data



# Methodology

Difference-in-difference (DD):

$$y_{pt} = \tau D_{pt} + \gamma_{pm} + \delta_{tr} + \lambda_{pm} \text{Log}(L_{pt}) + \kappa_{pm} \text{Log}[C_{pt}^*(L_{pt})] + \eta \chi_{pt} + \varepsilon_{pt} \quad (2)$$

$y_{pt}$

- log(gains from trade)
- log(out-of-merit costs)
- log(trade volume)
- log(MWh out-of-merit)

# Randomization

TABLE 1—SUMMARY STATISTICS FOR POWER CONTROL AREAS BY EVENTUAL MARKET ADOPTION

	1999			2012		
	Adopt markets	No markets	Difference of means	Adopt markets	No markets	Difference of means
<i>Quantities (GWh)</i>						
Load	10.98 [8.72]	9.94 [7.45]	1.03 (0.90)	11.83 [9.24]	10.94 [8.20]	0.90 (0.98)
Generation	10.50 [8.59]	10.49 [7.93]	0.01 (0.94)	11.08 [8.98]	11.63 [8.90]	−0.54 (1.02)
Net trade volume	1.27 [1.31]	1.49 [2.03]	−0.23 (0.13)	1.76 [1.79]	1.49 [2.17]	0.28 (0.16)
Out-of-merit Generation	2.43 [1.98]	2.07 [1.87]	0.37 (0.22)	2.69 [2.10]	3.04 [2.60]	−0.36 (0.28)
Observations	525,600	332,880	1,719,312	527,040	333,792	1,719,312
<i>Costs (thousands of US\$)</i>						
Observed	136.55 [122.39]	116.72 [102.32]	19.83 (12.09)	192.38 [170.39]	202.68 [178.21]	−10.30 (19.57)
Out-of-merit Costs	29.63 [38.55]	19.24 [19.54]	10.38 (3.40)	37.30 [44.47]	41.92 [40.00]	−4.62 (4.65)
Gains from trade	2.56 [10.36]	3.84 [10.46]	−1.27 (0.57)	8.74 [54.80]	6.45 [30.43]	2.29 (2.44)

# Result I

## Panel B. $\log(\text{gains from trade})$

Market dispatch	0.448 (0.071)	0.461 (0.072)	0.470 (0.066)	0.437 (0.065)
First neighbor Market dispatch				0.032 (0.079)
Second neighbor Market dispatch				0.011 (0.072)
$\log(L_{pi})$		Yes	Yes	Yes
$\log(C_{pi}^*(L_{pi}))$			Yes	Yes
Clusters	16,412	16,412	16,412	16,412
PCAs	98	98	98	98
$R^2$	0.501	0.559	0.582	0.583
Observations	8,475,828	8,475,828	8,475,828	8,475,828

## Panel C. $\log(\text{out-of-merit costs})$

Market dispatch	-0.130 (0.029)	-0.114 (0.028)	-0.155 (0.025)	-0.180 (0.026)
First neighbor Market dispatch				-0.008 (0.032)
Second neighbor Market dispatch				-0.009 (0.025)
$\log(\text{load})$		Yes	Yes	Yes
$\log(\text{load merit cost})$			Yes	Yes
Clusters	16,437	16,437	16,437	16,437
PCAs	98	98	98	98
$R^2$	0.862	0.870	0.879	0.880
Observations	11,618,837	11,618,837	11,618,837	11,618,837

- gains from trade: 55% increase = 44 log points
- out-of-merit costs reduction: 16% = 18 log points
- $\log(y) - \log(x) = \tau \Rightarrow \frac{y-x}{x} = e^\tau - 1$

# Result II

- trade volume: 25% increase
- out-of-merit production reduction: 5%

TABLE 3—IMPACT OF MARKET DISPATCH ON QUANTITIES

	(1)	(2)	(3)	(4)
<i>Panel A. log(trade volume)</i>				
Market dispatch	0.168 (0.033)	0.149 (0.033)	0.211 (0.031)	<b>0.226</b> (0.031)
First neighbor Market dispatch				0.044 (0.036)
Second neighbor Market dispatch				0.009 (0.032)
$\log(L_{pt})$		Yes	Yes	Yes
$\log(C_{pt}^*(L_{pt}))$			Yes	Yes
Clusters	16,464	16,464	16,464	16,464
PCAs	98	98	98	98
$R^2$	0.537	0.568	0.584	0.585
Observations	12,004,719	12,004,719	12,004,719	12,004,719
<i>Panel B. log(MWh out-of-merit)</i>				
Market dispatch	-0.072 (0.013)	-0.073 (0.013)	-0.054 (0.013)	<b>-0.055</b> (0.014)
First neighbor Market dispatch				-0.023 (0.016)
Second neighbor Market dispatch				0.026 (0.013)
$\log(L_{pt})$		Yes	Yes	Yes
$\log(C_{pt}^*(L_{pt}))$			Yes	Yes
Clusters	16,440	16,440	16,440	16,440
PCAs	98	98	98	98
$R^2$	0.890	0.896	0.901	0.901

# Wrap-up

- This paper quantifies the effect of adopting market-based dispatch compared to monopolistic dispatch with regulation.
- Results support market liberalization:
  - 16% reduction in out-of merit costs,
  - increasing gains from trade by 55%,
  - a reduction in production costs of between \$3 and \$5 billion per year  $\approx 5\%$  total variable cost reduction.

# Reference

Cicala, S. (2022). Imperfect markets versus imperfect regulation in US electricity generation. *American Economic Review*, 112(2), 409-441.